



### A Study on the Effects of the Rise of E-Commerce on the final stage of the Delivery Chain

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#### Abstract:

The exponential growth of e-commerce has brought about significant changes in supply chains and logistics operations, particularly in the realm of last-mile delivery. This research paper delves into the profound influence that the proliferation of e-commerce has had on the final stage of the delivery process, which involves transporting parcels from distribution hubs to customers' doorsteps. With the widespread adoption of online shopping, there has been an unprecedented surge in the demand for fast and affordable last-mile delivery services. This surge has put immense strain on traditional delivery models, leading to the emergence of innovative

solutions such as crowdsourced delivery fleets, alternative delivery locations, autonomous delivery robots/vehicles, and even drone delivery for remote areas.

The paper thoroughly examines the key challenges associated with scaling up last-mile capacity, including increased costs, narrower delivery time frames, failed initial delivery attempts, environmental impacts, and urban congestion. It also evaluates the various emerging technologies and operational strategies that logistics companies and retailers are implementing to mitigate delivery costs, enhance efficiency, and improve the overall customer experience.

Key study findings highlight e-commerce's transformational effects on the final step of the supply chain. These consequences include changes in delivery speed, accuracy, flexibility, and customer expectations, which are influenced by factors such as technological developments, variations in consumer behaviour, and increased rivalry among e-commerce companies. Furthermore, the study analyzes new trends and best practices in logistics and delivery services that have evolved as a result of the expansion of e-commerce. It provides useful information for practitioners and policymakers looking to improve delivery procedures, streamline operations, and increase consumer happiness in the fast-changing e-commerce industry.

**Keywords:** e-commerce, last-mile delivery, logistics, supply chain, innovation.

#### Introduction:

The rapid expansion of electronic commerce has completely transformed how goods are purchased and sold. Through the convenience of online



shopping, consumers now can acquire items from the comfort of their own homes and have them promptly delivered to their doorsteps. This shift towards digital retail has resulted in a significant increase in the demand for efficient last-mile delivery services, which are responsible for transporting goods from a transportation hub to their final destination. The final leg of delivery is an essential element of the electronic commerce supply chain, and its significance has grown exponentially as more and more consumers embrace the convenience of online shopping. However, this escalating demand has also presented considerable challenges for logistics companies, retailers, and other stakeholders involved in the last-mile delivery process.

As electronic commerce sales continue to skyrocket, there is an urgent need to comprehend the impact of this growth on last-mile delivery operations. The objective of this study is to investigate the various aspects of last-mile delivery and how they are being influenced by the ever-increasing demand from electronic commerce. By examining factors such as delivery times, costs, environmental effects, and consumer expectations, this research aims to provide valuable insights that can inform strategies and decision-making processes for businesses and policymakers alike. The introduction establishes the context by emphasizing the expansion of electronic commerce and its influence on last-mile delivery. It also outlines the importance of comprehending this impact and the objectives of the study, which include exploring various aspects of last-mile delivery operations and their

relationship with the growth of electronic commerce.

The significance of this study stems from its ability to shed light on the disruptive implications of e-commerce on the last-mile delivery process. As e-commerce grows at a rapid pace, understanding the implications for the delivery chain is critical for businesses, policymakers, and industry stakeholders. This research intends to provide actionable insights into optimizing delivery operations, increasing customer satisfaction, and driving success in the e-commerce era by identifying new trends, best practices, and innovative solutions.

Against this context, this study tries to investigate the consequences of e-commerce growth on the final stage of the supply chain. This study attempts to identify the problems and opportunities faced by logistics and delivery service providers in adjusting to the demands of the digital economy by investigating the changing dynamics of e-commerce and its impact on delivery logistics.

### Review of Literature:

Bopage, G., Nanayakkara, J., & Vidanagamachchi, K. (2019, March). A strategic model to improve the last-mile delivery performance in e-commerce parcel delivery, the document offers an advantageous strategic outline to boost the efficiency of last-mile delivery in e-commerce parcel delivery. The suggested outline takes into consideration several variables that impact the last leg of delivery, and it stresses the significance of involving stakeholders to accomplish optimal outcomes. This paper analyzes the



strengths and weaknesses of current practices through qualitative and quantitative analysis.

Mangiaracina, R., Perego, A., Seghezzi, A., & Tumino, A. (2019). Innovative solutions to increase last-mile delivery efficiency in B2C e-commerce, the article provides insightful information on the many innovative approaches that can be used to improve the effectiveness of last-mile delivery in B2C e-commerce. To improve the delivery experience for customers, the article emphasizes the need for e-commerce companies to adopt new technologies and collaborate with logistics providers.

Bosona, T. (2020). The study examines how last-mile logistics currently works in cities. The article lists several difficulties in last-mile logistics, such as lack of parking spaces, traffic restrictions and the need for effective delivery and routing technologies. The paper proposes several tactics to improve the sustainability of last-mile logistics while addressing these issues. The paper claims that the sustainability of last-mile logistics in metropolitan environments can be improved through a mix of different delivery modalities, effective route planning and technology solutions.

El Moussaoui, A. E., Benbba, B., & El Amrani, L. (2022) According to the authors, both the effectiveness of delivery operations and the level of customer satisfaction are influenced by the architecture of the distribution system, making them a crucial part of last-mile logistics. The article gives an overview of the entire work. Based on their review, the authors propose a study agenda for the next studies on the design

of distribution systems in last-mile logistics. On this agenda is the development of sustainable delivery models that reduce the environmental impact of last-mile logistics, as well as research into cutting-edge technologies such as drones and autonomous vehicles for last-mile delivery. Research on the use of data analysis and artificial intelligence to optimize delivery routes is also included.

Boysen, N., Fedtke, S., & Schwerdfeger, S. (2021). Last-mile delivery concepts: a survey from an operational research perspective, the paper delves into an extensive examination of theories related to last-mile delivery through the lens of operations research. To enhance last-mile delivery, the paper underscores the criticality of taking into account customer preferences and behaviour, assimilating technology, and constructing sustainable delivery alternatives.

### Statement of the Problem

- The rapid expansion of online retail and subsequent rise in requests for final delivery services.
- The obstacles encountered by transportation firms and merchants in satisfying consumer desires for quicker, more convenient, and economical delivery options.
- The influence of final delivery on city traffic congestion, ecological sustainability, and the welfare of delivery personnel.
- The necessity for creative approaches and plans to tackle these obstacles and guarantee final delivery networks' effective and sustainable functioning.



### Objectives of the study

- Analyze the primary obstacles encountered by logistics providers and retailers when it comes to handling last-mile delivery as a result of the swift expansion of e-commerce.
- Appraise the effectiveness of the operational procedures involved in last-mile delivery and pinpoint any hindrances or opportunities for enhancement.
- Evaluate the environmental consequences associated with the escalated activities of last-mile delivery, including carbon emissions, traffic congestion, and resource utilization.
- Offer valuable perspectives and suggestions to logistics providers, retailers, and policymakers to devise efficient strategies and policies that tackle the obstacles faced in last-mile delivery during the e-commerce era.

### Scope of the study

The e-commerce industry has experienced significant growth over the years, becoming a prominent sector in the global economy. Last-mile delivery, the final step in the supply chain process, plays a crucial role in ensuring customer satisfaction and loyalty. However, it also presents challenges such as traffic congestion, delivery delays, and high costs. Despite these challenges, last-mile delivery offers opportunities for innovation and efficiency improvements through technology and strategic partnerships.

Market analysis reveals a steady increase in the e-commerce market size and growth rate, driven by consumer demand for faster delivery and convenience. Understanding consumer behaviour and preferences is essential for e-commerce players to tailor their delivery strategies effectively. Key players in the industry are continuously evolving their delivery models to meet customer expectations and gain a competitive edge in the market.

The growth of e-commerce has had a profound impact on transportation modes, leading to capacity constraints and infrastructure challenges in last-mile delivery. New delivery models such as crowdsourced delivery and autonomous vehicles are emerging to address these challenges. Stakeholders must collaborate and invest in sustainable transportation solutions to mitigate the environmental impact of last-mile delivery and ensure a more efficient supply chain system.

### Limitations of the study

The task of obtaining accurate and comprehensive data regarding last-mile delivery operations, costs, and performance metrics can prove to be quite challenging. This is primarily because businesses often consider this information to be proprietary and confidential, making it difficult to access. Furthermore, the methods of data collection and reporting standards may differ among various e-commerce companies and logistics providers, leading to inconsistencies and difficulties in ensuring comparability and consistency.



The e-commerce industry and the operations involved in last-mile delivery are constantly evolving. This rapid evolution is characterized by the emergence of new technologies, business models, and changes in consumer preferences. As a result, the findings of a study conducted in this industry may have limited generalizability and longevity. Over time, these findings may become outdated or less relevant due to the dynamic nature of the industry.

The impact of e-commerce growth on last-mile delivery can vary significantly depending on various factors such as geographic regions, urban versus rural areas, and different market segments. Elements like infrastructure, population density, consumer behavior, and local regulations can greatly influence the challenges and solutions associated with last-mile delivery. Conducting a comprehensive study that takes into account these geographic and market variations can be a demanding and resource-intensive task.

The intricacies of last-mile delivery operations are vast, involving a multitude of stakeholders ranging from e-commerce companies to delivery personnel. This complexity necessitates a comprehensive understanding of the dynamics between these different actors and how the growth of e-commerce impacts each of them. However, achieving such an understanding may prove to be a daunting task, as it requires a multidisciplinary approach that can be challenging to implement within the confines of a single study.

While studies on last-mile delivery often focus on operational and economic

aspects, they may fall short of capturing the broader environmental and social impacts associated with the surge in e-commerce activities and delivery operations. Issues such as greenhouse gas emissions, traffic congestion, and labour practices are crucial considerations that may require further research and analysis to fully comprehend their implications on society and the environment.

### Research methodology

Research methodology is the structured approach that researchers use to conduct their studies, providing a clear plan on how to address a research problem. It outlines the methods and techniques that will be employed to ensure the reliability and validity of the results obtained. This methodology guides researchers on what data to collect, how to collect it, and how to analyze it to achieve their research goals.

In the specific context of investigating the impact of last-mile delivery in e-commerce, particularly in import and export logistics, the research methodology can be described as the systematic process of selecting data collection methods that are aligned with the research questions and available resources. This ensures that the study is conducted rigorously and methodically, allowing for meaningful insights to be gained from the research findings.

### Research Design

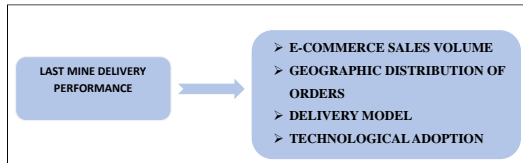
The research design pertains to the overall structure and strategy of a research study. It delineates the specific approaches, methodologies, and procedures that will be utilized to gather,



analyze, and interpret data, with the purpose of addressing the research questions or testing the hypotheses.

Descriptive research was used in this study.

**Variables used in this study:**



**Hypothesis**

**Null Hypothesis (H0):** The null hypothesis represents the status quo or the assumption of no significant effect or relationship between the variables under study. In this case, the null hypothesis could be stated as:

**H0:**The rise of e-commerce, characterized by increased sales volume, geographic distribution of orders, changes in delivery models, and technological adoption, does not significantly affect last-mile delivery performance.

**Alternative Hypothesis (H1):** The alternative hypothesis represents the opposite of the null hypothesis and is the statement that the researcher aims to support or prove. The alternative hypothesis could be stated as:

**H1:**The rise of e-commerce, characterized by increased sales volume, geographic distribution of orders, changes in delivery models, and/or technological adoption, significantly affects last-mile delivery performance.

**Sampling Method:**

**Simple random sampling:**

Simple random sampling is a probabilistic sampling technique where a researcher chooses a random subset of participants from a population. Every member of the population has an equal opportunity to be selected. The researcher then collects data from as many individuals as possible within this randomly selected subset.

**SAMPLING SIZE:** 230

**Tools For Data Collection:**

Data collection is a process of collecting information from all the relevant sources to find answers to the research problem, test the hypothesis and evaluate the outcomes. Data collection methods can be divided into two categories: Primary methods of data collection and Secondary methods of data collection.

**Primary Data:**

The Primary data was collected through a structured questionnaire from the Clients and the existing in Chennai by using Google Forms and have been analyzed by using the linear scale method (Strongly agree to Strongly Disagree)

**Secondary Data:**

It was collected by reviewing different literature from published books, management journals Articles published by other researchers.



**Statistical Tool**

- Chi-Square
- One-way Anova

**Chi-Square:**

**Hypothesis:**

**Null Hypothesis (H0):** There is no significant difference between the observed and expected frequencies of gender.

**Alternate Hypothesis (H1):** There is a significant difference between the observed and expected frequencies of gender.

Gender			
	Observed N	Expected N	Residual
Male	84	114.5	-30.5
Female	145	114.5	30.5
Total	229		

**Inference:**

The chi-square test statistic value of 16.249 with 1 degree of freedom yields a p-value of less than .000, indicating a highly significant result. Thus, we reject the null hypothesis. This suggests that there is a significant difference between the observed and expected frequencies of gender, indicating that the gender distribution in the sample is not what would be expected by chance alone.

**ANOVA:**

**Hypothesis:**

**Null Hypothesis (H0):**

There is no significant difference in means among the levels of e-commerce sales volume, geographic distribution of

goods, delivery model, and technological adoption.

**ALTERNATIVE HYPOTHESIS (H1):**

There is a significant difference in means among the levels of e-commerce sales volume, geographic distribution of goods, delivery model, and technological adoption.

Test Statistics	
	Gender
Chi-Square	16.249 <sup>a</sup>
df	1
Asymp. Sig.	.000

a. 0 cells (0.0%) have expected frequencies less than 5. The minimum expected cell frequency is 114.5.

		Anova				
		sum of squares	df	mean square	f	sig.
e-commerce sales volume	between groups	24.705	4	6.176	.676	.609
	within groups	2046.308	224	9.135		
	total	2071.013	228			
Geographic distribution of goods	between groups	27.853	4	6.963	.865	.486
	within groups	1803.815	224	8.053		
	total	1831.668	228			
delivery model	between groups	54.495	4	13.624	1.577	.181
	within groups	1934.649	224	8.637		
	total	1989.144	228			
technological adoption	between groups	70.322	4	17.580	2.144	.076
	within groups	1836.657	224	8.199		
	total	1906.978	228			

**INFERENCE:**

The ANOVA results indicate the F-statistic and associated p-values for each variable. For e-commerce sales volume, geographic distribution of goods, delivery model, and technological adoption, the p-values are all above the typical significance level of 0.05, suggesting that there is not enough evidence to reject the null hypothesis for any of these variables. This means that there is no significant difference in means among the levels of these variables. However, for technological adoption, the p-value (0.076) is somewhat close to the significance level, indicating a borderline result. Therefore, while there may be some indication of a



difference in means for technological adoption, it is not strong enough to be considered statistically significant at the typical threshold.

### Suggestions:

Investigate the specific factors influencing the strong correlations observed, such as the impact of technological adoption on e-commerce sales volume and delivery models.

Explore additional variables that may contribute to e-commerce performance, such as customer demographics, marketing strategies, or economic factors.

Conduct qualitative research to gain deeper insights into how businesses are adapting their delivery models and technology adoption strategies to enhance e-commerce sales and geographic distribution of goods.

- Consider longitudinal studies to track changes in e-commerce trends over time and assess the long-term effects of technological advancements on sales volume and distribution strategies.
- Businesses may benefit from focusing on improving technological adoption and optimizing delivery models to enhance e-commerce sales performance.
- Policymakers could use these findings to develop targeted interventions aimed at promoting technological innovation and improving logistics infrastructure to support e-commerce growth.
- Academics and researchers can further explore the nuanced relationships between e-commerce variables and identify opportunities

for future research and development in the field.

### Findings:

- Strong positive correlations exist between e-commerce sales volume and each of the other variables (geographic distribution of goods, delivery model, and technological adoption). This suggests that as one variable increases, the others tend to increase as well.
- There are also strong positive correlations among the other variables, indicating interdependencies among geographic distribution of goods, delivery model, and technological adoption.
- For e-commerce sales volume, geographic distribution of goods, and delivery model, the p-values are all greater than 0.05, indicating that there is no significant difference in means among the levels of these variables.
- For technological adoption, the p-value (0.076) is close to the significance level of 0.05, suggesting a borderline result.





While there may be some indication of a difference in means for technological adoption, it is not statistically significant at the typical threshold.

### Conclusion:

The development of e-commerce has radically altered the final stage of the delivery chain, posing both challenges and opportunities for firms and consumers. As online shopping becomes more popular, the demand for quick and dependable last-mile delivery services has increased dramatically. This study demonstrated the enormous impact of e-commerce expansion on the last stage of the delivery chain.

The increased volume of shipments, the requirement for faster delivery times, and the rising expectation for seamless customer experiences have put enormous pressure on logistics providers and merchants to modify their operations. To address these difficulties, businesses have adopted innovative solutions such as real-time tracking, route optimization, and the incorporation of new technologies such as drones and self-driving vehicles. However, these

improvements pose issues about environmental sustainability, employment dynamics, and the need for significant infrastructural investment.

Moving forward, all stakeholders in the last stage of the delivery chain must work together to establish comprehensive strategies that combine efficiency, customer happiness, and environmental responsibility. Continuous innovation, data-driven decision-making, and a customer-centric strategy will be critical for navigating the ever-changing world of e-commerce and last-mile deliveries.

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